# Todd Herrmann, M.B.A. Professor of Practice NTT Marketing, Operations, Strategy Simmons University

todd.herrmann@simmons.edu

# Education

M.B.A. Wharton School University of Pennsylvania.

A.B. Dartmouth College.

# **Consulting and Executive Education**

#### Cadensus Llc

2022: Cadensus LLC, www.cadensus.com

Various projects in strategic planning and business development including work for North Suffolk Mental Health Association, Addgene, Quincy Asian Resources, Inc., and Harwich Food Pantry

2020: Cadensus LLC, www.cadensus.com

Various projects in strategic planning and business development including work for South Shore Health

2019: Cadensus LLC, www.cadensus.com

Various projects in strategic planning and business development including work for Apraxia Kids, Convention Data Services, North Suffolk Mental Health, and Yale-New Haven Health System.

# **Courses Taught**

Courses from the Teaching Schedule: Health Care Organizational Strategy, Health Care Organizational Strategy, Immersion, Independent Study, Inroduction to Health Systems, Introduction to Health Systems, Leadership, Learning Community Integrative Seminar, Marketing Management, Marketing in the Age of Social Media, People, Planet and Profits, People, Planet and Profits, Principles of Practice Management, Simmons Experience, Strategic Management Capstone, Strategic Management Capstone, Strategy, Strategy

#### Courses taught, but not in the Schedule:

MGMT 120 - Introduction to US Health Systems

MBAOI 490 - MBA Immersion: Mergers, Acquisitions, and Alliances

# Memberships

Alpha Mu Alpha (American Marketing Association), 2022

## **Publications:**

#### Cases

Herrmann, T. (2021). Simmons, USA Health Economy. Health Management Teaching Cases.

# **Service:**

# **Service to the University**

\_

# Unassigned

## **School Assignments**

#### **Assurance of Learning - Institutional Service:**

2021-2022 - 2022-2023: School of Business AOL Committee

#### Chair:

2020-2021: Online Program Director for Business/Management Faculty Search Committee

2019-2020 - 2020-2021: School of Business Strategic Plan

2019-2020: Focused Undergraduate Program Review

#### **Faculty Advisor:**

2021-2022 - 2022-2023: Major advisor and coordinator for Health Care Management minor

#### Member:

2020-2021 - 2022-2023: School of Business Curriculum Committee

2020-2021: Accounting Faculty Search Committee

#### **Other Institutional Service Activities:**

2017-2018 – 2020-2021: School of Business Committees

#### College Assignments

#### Chair:

2020-2021: College Contract Promotions Committee (CCPC)

#### **University Assignments**

## Assurance of Learning - Institutional Service:

2018-2019 - 2020-2021: PLAN Learning Communities & School of Business

#### **Committee Member:**

2021-2022: Administrative Board

2021-2022: Center for Faculty Excellence Advisory Committee

2021-2022: CompleteDegree Planning (PLOT and other work groups)

2021-2022: Nutrition Department Faculty Search Committee

2021-2022: Undergraduate Curriculum Committee

2018-2019 - 2019-2020: COCIS Academic Leadership Team

2018-2019: Online Advisory Board

2017-2018 - 2018-2019: COCIS Academic Leadership Team

## **Mentoring Activities:**

2017-2018 - 2022-2023: PLAN Advisor

#### **Other Institutional Service Activities:**

2017-2018 - 2020-2021: Special Recognition events

#### **Writing Student Recommendations:**

2021-2022 – 2022-2023: Student recommendations for internships, employment, and graduate schools

# **Service to the Profession**

## Member: Committee/Task Force

2017 – 2022: New England Society for Healthcare Strategy. Webinar Committee Member, Program Committee Member and a Past President

2017: Society for Healthcare Strategy and Market Development. Conference Program Committee Member

## **Other Professional Service Activities**

2017 - 2021: Management Consulting Practice. Consulting activities from July 2017-June 2018 include:

- Valuation and financial analysis for skilled nursing facility as part of a portfolio for retirement community in greater Boston
- Annual planning retreat for Convention Data Services, using strategic frameworks
- Conflict resolution and action planning for two church committees (environmental sustainability and enowment investment policies)
- Multi-year staging and financial analysis for arts organization infrastructure

# **Service to the Community**

#### Member of a Committee

- 2022: Financial Assistance Scholarship Committee for Hundred Acre School (HMG)
- 2022: Board of Trustees for Heritage Museums and Gardens
- 2020 2022: Finance Committee for Heritage Museums and Gardens

## **Other Community Service Activities**

2017 – 2021: Unitarian Church of Barnstable, Assisant Moderator and Chair of Committee on Ministry; active member of Stewardship Committee and Religious Education Committee; chair of Nominating Committee

## Positions Held in Civic Organizations

- 2019 2022: Dartmouth Club of Cape Cod
- 2017 2021: Sandwich Arts Alliance, Board member and VP of Strategic Planning for this non-profit board for the visual, literary, and performing arts. Conducted strategic planning retreat in January 2017 and participate in monthly board and executive committee meetings as well as ongoing activities with the membership and community-at-large.

# **Faculty Development**

# Instructional-Related Conference

- 2020: ASPEN Institute. Virtual annual conference
- 2018: Simmons College Professional Development. "Breaking the 4th Wall" online faculty community work group sessions (Summer 2018) with Dana Leeman
- 2018: New England Faculty Development Consortium Spring 2018 Conference. June 8, 2018

## **Other Professional Development**

2019: Simmons Book Club - Online Learning.

#### Professional Seminars / Workshops

- 2021: NESHS Virtual Spring Conference. Ambulatory strategy and telehealth
- 2021: UPenn/Wharton panel discussion. Health inequities
- 2020: Simmons COCIS Tech Tools. Accessibility content
- 2020: OCIE. Civility & Inclusion
- 2019: Simmons College Center for Excellence in Teaching. Rubrics
- 2019: NESHS Winter Deep Dive: The Expanding Role of Digital Communications for Healthcare Strategists and Planners.
- 2019: NESHS Spring Conference: Social Determinants of Health: Once A Consideration, Now a Planning Imperative.
- 2018: NESHS Fall Conference: Making Sense of CINs: Strategies for the Next Evolution.
- 2018: New England Society for Healthcare Strategy. NESHS Fall Conference "Driving Change from Bricks to Clicks Innovations in Ambulatory Care" (October 20, 2017)

NESHS Spring Conference "Strategic Planning for the Future: Innovation and Technology that will impact how we think" (May 11, 2018)

2017: Society for Healthcare Strategy and Market Development. SHSMD Connections 2017 Annual Conference

#### **Honors-Awards-Grants**

# **Award**

2022: Alpha Mu Alpha Honor Society, American Marketing Association. For designing and teaching marketing courses.

2019: Healthcare Strategist of the Year, New England Society for Healthcare Strategy. https://www.neshs.org/healthcare-strategist-of-the-year-recipients/

•

# **Honor**

2019: Speaker at MBA and HCMBA Awards Ceremony, Simmons School of Business. Selected by graduating cohorts .

Last updated by member on 31-May-22 (06:47 PM)