

Saj-nicole Joni, Ph.D.

President and CEO

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Saj-nicole Joni, Ph.D. is an internationally acclaimed business strategist and confidential advisor to CEOs and their top executives. She is often called upon by executives to serve as their thinking partner focused on tough strategic choices that define their impact and legacy. Saj-nicole helps leaders to think about context, judgment, complexity, and future possibilities. She is highly regarded in the business world as a trusted, unbiased ‘third opinion’.

“Working with Saj-nicole,” says one CEO, “is like having an entire brain trust of deep thinkers to help you work out your toughest issues.” A provocative sparring partner, she helps draw out leaders’ strategic thinking to view all sides of a problem, test multiple possibilities, and look far ahead to the consequences of potential paths of action. Saj-nicole never gives advice; instead, she challenges leaders to think more profoundly about the future – in order to be ready to meet it.

Saj-nicole draws upon her senior leadership expertise as an executive at CSC Index and Microsoft, where she distinguished herself in global strategy, finance and organizational leadership. She has served on a number of boards including public and private companies. She currently serves as a Trustee of the New England Conservatory and on the advisory board of the Simmons School of Management.

Her book, *The Third Opinion*: (Portfolio: 2004), was met with critical and professional acclaim. Her second book “*The Right Fight*” (with co-author Damon Beyer) was released by Harper Collins in February, 2010. A frequent speaker with a regular column featured on *Forbes.com*, Saj-nicole has appeared on *National Public Radio Marketplace*, and has appeared in publications including *The Harvard Business Review*, *Strategy and Business*, and *Fast Company*.

Saj-nicole earned her undergraduate degree and doctorate from the University of California, San Diego, she has served on the faculties of MIT, Carnegie-Mellon, and Wellesley College. She is the founder and CEO of Cambridge International Group Ltd. and serves as a Senior Fellow at Booz and Co. and has served as a Fellow at Harvard’s Center for Public Leadership. She is also an accomplished pianist and an avid gardener. She lives in Cambridge, MA.