

**Notes**

- Students are required to complete 64 credit hours for the major.
- See "Simmons PLAN & Graduation Requirements" worksheet for all-college requirements.

**Prerequisites for Business and Management**

Complete the following prerequisite courses.

Course #	Course Title	Credits	Completed
ECON 100	Principles of Microeconomics (KCA-SH)	4	
MATH 118	Introductory Statistics (KCA-QL)	4	

**Required Core Courses**

Complete the following core courses, which are offered in Fall (F) and Spring (Sp) semesters.

Course #	Course Title	Credits	Completed
MGMT 100	Foundations of Business & Management	4	
ACCT 110	Principles of Financial Accounting	4	
MGMT 234	Organizational Communication and Behavior	4	
MGMT 250	Principles of Marketing	4	
MGMT 260	Principles of Finance	4	
MGMT 325	Operations Management and Decision Making	4	
MGMT 340	Strategy (F)	4	
MGMT 370	Internship (requires 234, declared major and consent)	8	

**Business and Management Major Courses**

Complete the following major courses.

Course #	Course Title	Credits	Completed
MGMT 221	Project Management (F, Sp)	4	
MGMT 137	Introduction to Entrepreneurship (F, Sp)	4	
MGMT 320	Negotiations (Sp)	4	

**Elective**

Student must take ONE elective from the following list.

Course Selected	Credits	Completed
	4	

- ACCT 200 Intermediate Accounting I (F)
- ACCT 205 Cost Accounting (F)
- MGMT 222 Human Resources Management (Sp)
- MGMT 224 Socially Minded Leadership (Sp)
- MGMT 225 The Manager and the Legal Environment (F)
- MGMT 236 Retail Management (F)
- MGMT 329 People, Planet and Profits (Sp)-Part of a Learning Community

**Capstone**

Students must fulfill 4 semester hours in MGMT 395. Senior standing is required.

Course #	Course Title	Credits	Completed
MGMT 395	Leadership & Managing Change (Sp)	4	