



Publications List

As part of our dissemination mission, the Center for Gender in Organizations at the Simmons School of Management is pleased to offer a variety of original publications for purchase: working papers, conference reports, *CGO Insights* briefing notes, and our new *CGO Commentaries*. We also sell books authored by CGO faculty and affiliates.

This order form lists all CGO publications and books available for purchase. Proceeds from the sale of our publications support CGO's work. Thank you for your order!

WORKING PAPERS

CGO working papers are \$10.00 each. Abstracts of each paper are available on the CGO website.

- WP22 *Transformational Learning in Women's Leadership Development Training.* G. Debebe (January 2009)
- WP21 *Personal & Organizational Success Factors of Women Small & Medium Enterprises (SMES) in Russia.* T. Iakovleva and J. Kickul (January 2007)
- WP20 *Toward a New Model of Intentions: The Complexity of Gender, Cognitive Style, Culture, Social Norms, & Intensity on the Pathway to Entrepreneurship.* J. Kickul & N. Krueger (September 2005)
- WP19 *Context for the Legitimacy of Women Entrepreneurs: The Role of Expert Capital*
J. Kickul and L. Titus (August 2005)
- WP18 *Simultaneity and the Limits of Sisterhood in One Women's Membership Organization*
L.H. Roskos (January 2004)
- WP17 *The Paradox of Post Heroic Leadership: Gender Matters*
J.K. Fletcher (March 2003)
- WP16 *Viewing Dyads in Triadic Terms: Toward a Conceptualization of the In/Visible Third in Relationships Across Difference.* K. Proudford (February 2003)
- WP15 *Negotiation Through a Gender Lens.* D. Kolb (September 2002)
- WP14 *Complicating Gender: The Simultaneity of Race, Gender, and Class in Organization Change(ing)*
E. Holvino (June 2001)
- WP13 *Tempered Radicalism Revisited: Black and White Women Making Sense of Black Women's Enactments and White Women's Silences.* E. Bell, D. Meyerson, S. Nkomo, & M. Scully (May 2001)
- WP12 *The Politics and Practice of Institutionalizing Gender Equity in a Post-Apartheid South Africa*
R. Marks (March 2001)
- WP11 *Working with Diversity: A Focus on Global Organizations.* D. Merrill-Sands & E. Holvino with J. Cumming (November 2000)
- WP10 *Cultural Diversity at Work: The Moderating Effects of Work Group Perspectives on Diversity*
R.J. Ely & D.A. Thomas (August 2000)
- WP9 *Gender, Race, & Class Dynamics in Post-Apartheid South Africa.* R. Marks, with S. Hassim, N. January-Bardill, B. Khumalo, & I. Olckers (June 2000)
- WP8 *Theories of Gender in Organizations: A New Approach to Organizational Analysis and Change*
R.J. Ely & D.E. Meyerson (May 2000)
- WP7 *Rethinking Negotiation: Feminist Views of Communication and Exchange.* L.L. Putnam & D.M. Kolb (January 2000)

(Working paper list continued next page)

- WP6 *Feminist Critiques of Research on Gender in Organizations*. R.J. Ely (December 1999)
- WP5 *Revisiting Class: Lessons from Theorizing Race and Gender in Organizations*. J. Acker (October 1999)
- WP4 *Disappearing Dynamics of Women of Color*. A. Hurtado (October 1999)
- WP3 *Engendering Organizational Change*. D. Merrill-Sands, J. Fletcher, A. Acosta, N. Andrews, & M. Harvey (April 1999)
- WP2 *Relational Practice: An Emerging Stream of Theorizing and its Significance*. J. Fletcher & R. Jacques (April 1999)
- WP1 *Waiting for Outcomes: Anchoring Gender Equity and Organizational Change in Cultural Assumptions* D. Kolb & D. Merrill-Sands (March 1999)

REPORTS

Reports are priced as marked.

- RP1 *Working with Our Differences: Chasms, Bridges, Alliances?*. Report of an Int'l. Conference, June 19-20, 2001 \$10.00
- RP2 *Marginal to Mainstream: Scaling Up Gender & Organizational Change Interventions* Report of a case conference, June 23-27, 1997 \$10.00
- RP3 *Teen Girls on Buisness: Are They Being Empowered?* April 2003, Study by Simmons & The Committee of 200 \$10.00
- RP4 *Women on the Verge: Corporate Power in Latin America*, 2005 ed. by Sylvia Maxfield \$10.00
- RP5 *The New Workforce Reality*, Jan. 2005, Collaborative study by Simmons & Bright Horizons \$10.00
- RP6 *Women on the Verge: Corporate Power in Latin America 2006*, 2007 ed. by Sylvia Maxfield \$10.00

BOOKS

Books are priced as marked. All book orders will be sent via U.S. Mail and are subject to s&h charges.

- BK9 *Mujeres y Vida Corporativa en Lationamerica: Retos y Dilemas* S Maxfield, M. Consuelo Cardenas, & L. Heller (Universidad de los Andes 2008) \$14.00
- BK8 *Enlightened Power: How Women Are Transforming the Practice of Leadership* L. Coughlin, K. Hollihan, E. Wingard (Jossey-Bass 2005) HARDCOVER \$19.00
- BK7 *Her Place at the Table: A Woman's Guide to Negotiating Five Key Challenges to Leadership Success*. D. Kolb, J. Williams, & C. Frohlinger (Jossey-Bass 2004) HARDCOVER \$20.00
- BK6 *Voicing Chicana Feminisms: Young Women Speak Out on Sexuality & Identity* A. Hurtado (NYU Press 2003) PAPERBACK \$18.00
- BK5 *Everyday Negotiation: Navigating the Hidden Agendas in Bargaining* D. Kolb & J. Williams (Jossey-Bass 2003) PAPERBACK, 2nd Edition \$14.00
- BK4 *Reader in Gender, Work, and Organization* R. Ely, E. Foldy, M. Scully, & the Center for Gender in Organization (eds.) (Blackwell Publishing 2003) PAPERBACK \$55.00
- BK3 *Beyond Work-Family Balance: Advancing Gender Equity & Workplace Performance* R. Rappaport, L. Bailyn, B. Pruitt, & J. Fletcher (John Wiley & Sons inc. 2001) HARDCOVER \$20.00
- BK2 *Disappearing Acts: Gender, Power & Relational Practice at Work* J. Fletcher (MIT Press 2001) PAPERBACK \$20.00
- BK1 *Tempered Radicals: How People Use Difference to Inspire Change at Work* D. Meyerson (Harvard Business School Publishing 2001) HARDCOVER, 1st Edition \$24.00

COMMENTARIES & INSIGHTS

As part of our dissemination mission, CGO sells the following publications for a nominal fee of \$3.00 each. These publications are available in hard copy, as well as electronically through our website.

CGO COMMENTARIES

Publications in the new CGO Commentaries series are based on talks given by CGO Faculty Affiliates and others on current and emerging topics in the area of gender equity and organizational change.

- No. 5: *Women in Organizations: Why Our Differences Matter & What to Do About It*
- No. 4: *Releasing the Double Bind of Visibility for Minorities in the Workplace*
- No. 3: *Beyond Diversity: Working Across Differences for Organizational Change*
- No. 2: *How Do I Talk to You, My White Sister?*
- No. 1: *Rethinking Management: What's Gender Got to Do With It?*

CGO INSIGHTS BRIEFING NOTES

CGO publishes a series of short briefing notes on topics relevant to promoting organizational effectiveness through strengthening gender equity.

- No. 27: *Paths to Leadership: Women's Experiences with and Aspirations for Board Service*
- No. 26: *The Whitewash Dilemma Revisited: White Women as Catalysts for Engendering Diverse Leadership in Organizations*
- No. 25: *Opting In Versus "Opting Out": Women Using Flexible Work Arrangements for Career Success*
- No. 24: *"Tired of Chosing": Working with the Simultaneity of Race, Gender & Class in Organizations*
- No. 23: *It Pays to Ask: Negotiating Conditions for Leadership Success*
- No. 22: *The Entrepreneurship Gender Gap in Global Perspective: Implications for Effective policy Making to Support Female Entrepreneurship*
- No. 21: *Women Entrepreneurs on the Forefront of Continual Growth: Procuring & Leveraging Capital for Sustainable Business*
- No. 20: *Women Pursuing Leadership and Power: Challenging the Myth of the Opt Out Revolution*
- No. 19: *Enhancing Working Across Differences with the Problematic Moment Approach*
- No. 18: *The Equity Imperative: Reaching Effectiveness through the Dual Agenda*
- No. 17: *Working Across Differences: Diversity Practices for Organizational Change*
- No. 16: *Building Constituencies for Culture Change in Organizations by Linking Education and Intervention*
- No. 15: *Critical Trends and Shifts in the Mentoring Experiences of Professional Women*
- No. 14: *Asking the Question: Uncovering the Assumptions that Undermine Conversations Across Race*
- No. 13: *The Greatly Exaggerated Demise of Heroic Leadership: Gender, Power, and the Myth of the Female Advantage*
- No. 12: *Gender and "Virtual Work": How New Technologies Influence Work Practices and Gender Equity*
- No. 11: *When Less is More: Exploring the Relationship Between Employee Workload and Innovation Potential*
- No. 10: *Mentoring Relationships Through the Lens of Race and Gender*
- No. 9: *Women as Leaders: The Paradox of Success*
- No. 8: *Invisible Work: The Disappearing of Relational Practice at Work*
- No. 7: *Class and Gender in Organizations*
- No. 6: *Tempered Radicalism: Changing the Workplace from Within*
- No. 5: *A Radical Perspective on Power, Gender and Organizational Change*
- No. 4: *Integrating Gender into a Broader Diversity Lens in Organizational Diagnosis and Intervention*
- No. 3: *Gender and the Shadow Negotiation*
- No. 2: *Looking Below the Surface: The Gendered Nature of Organizations*
- No. 1: *Making Change: A Framework for Promoting Gender Equity in Organization*



Simmons School of Management
300 The Fenway
Boston, MA 02115 USA
Phone: 1-617-521-3824
Fax: 1-617-521-3878
E-mail: cgo@simmons.edu
<http://www.simmons.edu/som/cgo>