



SIMMONS

Recession-Proof Strategies for Doing More in Your Library With Less

*A learning breakfast presented by Simmons Graduate School of Library & Information Science
Continuing Education and Simmons School of Management Executive Education*

7:30am - 8:00am

Registration, Networking, Breakfast

8:00am - 8:30am

Libraries and the Economy

*Lisa Hussey, Assistant Professor, GSLIS
Patricia Deyton, Dir. & Sr. Lecturer, SOM*
The state of the economy will be analyzed.
What are the significant economic indicators
for public organizations? What does the
current economic climate mean for libraries?

8:30am - 9:30am

Influence Without Authority

Mary Shapiro, Senior Lecturer, SOM Faculty
Learn to identify strategies in building
relationships that increase the likelihood that
people will say "yes" to your requests for help,
support, and resources; explore strategies
for articulating your ideas, proposals, and
requests in a compelling way; apply these new
strategies for support or collaboration.

**SOM/Academic
Building
Room M-501**

**Thursday, June 4
7:30am -9:30am
\$35.00**

Register via Web

<http://www.simmons.edu/som/execed/register/>

www.simmons.edu/gslis